

# SCHNEIDER GROUP – YOUR ONE-STOP PARTNER

**20** 

years' experience

**16** 

offices

**13** 

countries

500+

clients

**500**+

employees

One partner providing everything your business needs to succeed

SCHNEIDER GROUP has been helping businesses to expand into Russia and the CIS since 2003. Inspired by economic and political changes in Russia at that time, our founder Ulf Schneider set up SCHNEIDER GROUP to help international companies enter the region. Today, SCHNEIDER GROUP has offices in Armenia, Austria, Azerbaijan, Belarus, Georgia, Germany, Kazakhstan, Kyrgyzstan, Lithuania, Poland, Russia, Ukraine and Uzbekistan.

# Local expertise, global best practices

Local expertise is the key to performing well in a new region. Providing expert consulting and first-class business support services, we efficiently guide our customers through the complex process of entering new markets and equip them with essential resources for success.

We help our customers establish branches and subsidiaries that are fully transparent to international management and compliant with local legislation, while our experts offer valuable advice on best practices to optimize processes, mitigate risks, and cut costs.

# Wide range of regions and services

We help customers to expand into or within Armenia, Azerbaijan, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Lithuania, Poland, Russia, Ukraine and Uzbekistan.

Building core business in a new market is the priority for our customers. While customers focus on establishing a strong presence in their new region, we take care of supporting functions such as accounting, personnel recruitment, and payroll calculations.

# SCHNEIDER GROUP offers the full scope of services customers need to thrive:

#### **CROSS-BORDER BUSINESS SETUP**

- Market research
- Business partner search
- Market representative function
- Business setup & incorporation
- Certification
- Export & import, customs clearance
- Interim management
- Manufacturing localization
- Turnkey office packages

#### IT SOLUTIONS & DIGITAL CONSULTING

- IT solution scouting & startup pitching
- IT security consulting
- Full HR automation
- 1C / SAP implementation
- Integration with corporate ERP systems
- EDI / EDO implementation
- 1C / SAP & user support
- 1C add-ons & customization

#### **LEGAL & TAX CONSULTING**

- Corporate law
- Mergers & acquisitions
- Commercial law
- Real estate & construction
- IP rights protection
- Labor & migration law
- Tax law and transfer pricing
- Dispute resolution
- Compliance

# **ACCOUNTING, FINANCE & CONTROL**

- Complete accounting outsourcing
- Management reporting (RAS / IFRS / GAAP / HGB)
- Chief Accountant function
- CFO functions & business planning
- Accounting & reporting review
- Accounting and reporting recovery
- Accounting & reporting processes optimization
- Setup of internal controls over financial reporting
- Internal Controller functions
- Shared Service Center

### **PAYROLL SOLUTIONS & HR CONSULTING**

- Payroll calculation
- Employee records management
- Personnel recruitment & assessment
- Employee of record (outstaffing)

### **OPERATIONAL RISKS AND EFFICIENCY**

- Business processes efficiency review
- Internal audit (risks and controls review)
- Compliance audits

# Loyal customers

60% of our clients have been with us for more than five years, and 15% for more than ten years. We have never had a claim against the insurance that covers our accounting services – a flawless record we are proud to share. After working with us on their initial project, our customers often enlist us time and time again.

**60%** 

of customers stay with us for 5+ years

0

claims against the insurance covering our services

Focus on your core business. We will take care of the rest.

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# WANT TO LEARN MORE?

# TALK TO AN EXPERIENCED ADVISER TODAY.

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